

## Sunway Construction

First take: Solid 2Q25 on DC momentum

**Neutral**

**SCOG.KL, SCGB MK**

Price (21 Aug 25): RM5.85

Price Target (Dec-26): RM6.00

**Our First Take:** SunCon delivered a strong 2Q25 core PATAMI of RM92m, up 128% YoY/9% QoQ., beating both JPMe/consensus at 61%/59% of FY25 estimates. The reported PATAMI was RM84m after RM8.4m adjustments related to ESOS options and allowance for impairment loss on trade receivables. We will be hosting the company's management for a post-results group virtual call on 22 August at 3pm HKT. Request dial-in details from your JPM contact.

### Key Positives

- **Record high revenue and solid margins:** SunCon has sustained record-high revenue for the third consecutive quarter at RM1,477m (+5.5% q/q). Group PBT margins expanded to 8.3% (+60bps y/y/+20bps q/q, with the construction segment at 8.5%, supported by the datacenter projects.
- **Robust order wins:** SunCon secured RM1.6bn worth of project wins in 2Q, notable projects include a RM1.2bn DC award from a US-based tech MNC client as well as a RM0.4bn DC award from K2 in May 2025. This brings year-to-date new orders to RM3.8bn, representing ~60% of management's replenishment target of RM4.5-6bn for 2025.
- **Dividend surprise:** It declared a second interim dividend of 7.25sen, bringing the total dividend to date to 12.25sen (vs 8.5sen in FY24); implying a ~55% payout ratio on our earnings estimates, or ~2% dividend yield.

### Key Negatives/Question Marks

- **Orderbook clarity:** Its current outstanding orderbook stands at RM6.7bn, while the tenderbook is estimated at around RM15bn. Investors are awaiting visibility on conversion rates as the Malaysian Anti-Corruption Commission (MACC) has also recently [clarified](#) the scope of its investigation. We estimate every RM1bn of DC project wins has a 10% impact on SCGB's FY26E earnings, all else equal.

### Likely Changes to Consensus

We expect consensus earnings estimates to be revised slightly more positively on these results.

### Expected Stock Reaction

We expect the market to react slightly positively to the results.

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Figure 1: Results Summary

| RM'mn                    | 2Q25    | 2Q24  | YoY               | 1Q25    | QoQ               | 6M25    | 6M24    | YoY               |
|--------------------------|---------|-------|-------------------|---------|-------------------|---------|---------|-------------------|
| Revenue                  | 1,476.9 | 651.2 | 127%              | 1,400.5 | 5%                | 2,877.4 | 1,256.0 | 129%              |
| EBITDA                   | 114.0   | 46.9  | 143%              | 105.9   | 8%                | 219.9   | 97.1    | 127%              |
| EBIT                     | 114.6   | 52.7  | 118%              | 109.5   | 5%                | 224.1   | 105.7   | 112%              |
| PBT                      | 122.6   | 50.2  | 144%              | 113.2   | 8%                | 235.8   | 91.9    | 157%              |
| PATMI                    | 83.9    | 38.9  | 116%              | 75.7    | 11%               | 159.6   | 71.9    | 122%              |
| Core PATMI               | 92.3    | 40.4  | 128%              | 85.0    | 9%                | 177.3   | 73.6    | 141%              |
| <b>Margin</b>            |         |       | <b>Chg in ppt</b> |         | <b>Chg in ppt</b> |         |         | <b>Chg in ppt</b> |
| EBITDA                   | 7.7%    | 7.2%  | 0.5ppt            | 7.6%    | 0.2ppt            | 7.6%    | 7.7%    | -0.1ppt           |
| EBIT                     | 7.8%    | 8.1%  | -0.3ppt           | 7.8%    | -0.1ppt           | 7.8%    | 8.4%    | -0.6ppt           |
| PBT                      | 8.3%    | 7.7%  | 0.6ppt            | 8.1%    | 0.2ppt            | 8.2%    | 7.3%    | 0.9ppt            |
| PATMI                    | 5.7%    | 6.0%  | -0.3ppt           | 5.4%    | 0.3ppt            | 5.5%    | 5.7%    | -0.2ppt           |
| <b>Segmental revenue</b> |         |       |                   |         |                   |         |         |                   |
| Construction             | 1,433.5 | 597.6 | 140%              | 1,369.9 | 5%                | 2,803.4 | 1,141.2 | 146%              |
| Precast Concrete         | 43.4    | 53.6  | -19%              | 30.6    | 42%               | 74.0    | 114.8   | -36%              |
| <b>PBT by Segment</b>    |         |       |                   |         |                   |         |         |                   |
| Construction             | 121.4   | 46.9  | 159%              | 112.0   | 8%                | 233.4   | 84.8    | 175%              |
| Precast Concrete         | 1.2     | 3.3   | -64%              | 1.2     | -4%               | 2.4     | 7.0     | -65%              |
| <b>PBT margin</b>        |         |       | <b>Chg in ppt</b> |         | <b>Chg in ppt</b> |         |         | <b>Chg in ppt</b> |
| Construction             | 8.5%    | 7.8%  | 0.6ppt            | 8.2%    | 0.3ppt            | 8.3%    | 7.4%    | 0.9ppt            |
| Precast Concrete         | 2.8%    | 6.2%  | -3.4ppt           | 4.1%    | -1.3ppt           | 3.3%    | 6.1%    | -2.8ppt           |

Source: Company data

## Investment Thesis, Valuation and Risks

### Sunway Construction *(Neutral; Price Target: RM6.00)*

#### Investment Thesis

SCGB has built strong credibility as a DC contractor, and its tenderbook has expanded to RM15bn of which 90% is DC related. We expect it to win RM11bn (1-3 work packages from a major hyperscaler, and the remainder from existing MNC clients or co-location players). Beyond DC, we expect opportunities in both local/overseas infrastructure and internal jobs (eg. hospitals) in the medium term. We also like its improved balance sheet strength with a net cash position, which we think will allow it to be better-positioned for participation in the infrastructure upcycle.

#### Valuation

Our Dec-26 PT of RM6.00 is based on 22x FY26E earnings, +2SD above SCGB's historical average to reflect SCGB's transition towards higher-margin and faster delivery workstream in DC infrastructure projects which will accelerate earnings delivery and support a valuation premium.

#### Risks to Rating and Price Target

Upside risks include higher than expected project wins. Downside catalysts include: (1) the late delivery of projects, which could deter revenue recognition, limit the ability to take on new projects and negatively impact the company's credibility; (2) margin compression due to intensifying competition and/or higher input costs; and (3) delays in project awards for public infrastructure projects.

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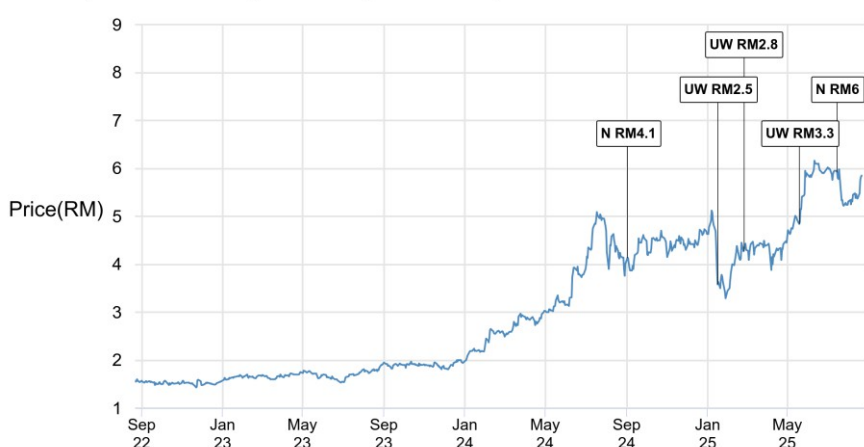
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Sunway Construction (SCOG.KL, SCGB MK) Price Chart



| Date      | Rating | Price (RM) | Price Target (RM) |
|-----------|--------|------------|-------------------|
| 03-Sep-24 | N      | 4.13       | 4.1               |
| 17-Jan-25 | UW     | 3.58       | 2.5               |
| 25-Feb-25 | UW     | 4.27       | 2.8               |
| 20-May-25 | UW     | 4.84       | 3.3               |
| 16-Jul-25 | N      | 5.92       | 6                 |

Source: Bloomberg Finance L.P. and J.P. Morgan; price data adjusted for stock splits and dividends.  
Initiated coverage Sep 03, 2024. All share prices are as of market close on the previous business day.

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